

RJW SOLUTIONS

**HEALTHCARE & BUSINESS
CONSULTING**

“Helping Organizations Get from Here to There”

Who *We* Are

How We Got Here

After spending 25 years providing services in various industries through traditional employment arrangements, RJW Solutions was birthed with the vision of providing customized approaches to organizational needs. The team recognizes the opportunity and need for individualized approaches to strategy and problem solving. Unique opportunities have provided the team with a diverse knowledge base that can support many different business needs.

Our Mission

To provide customized and tailored approaches to organizations undergoing transformation to stay relevant in the 21st century.

Our Vision

To build an organization that is versatile in meeting the needs of consumers at the organizational level

Visit our website to learn more about us and meet our team!



PROJECTS & Publications

ESTABLISHING OUR CREDIBILITY

Our team members here at RJW Solutions have been transforming organizations for many years. With their skills and experience, our team is well-rounded in transformation planning, change management, and many other services offered by RJW Solutions. Visit our website to read the complete transcripts of our projects and publications.



PUBLICATIONS

PENN LINES
FEBRUARY 2020

Pew Charitable Trusts
January 31, 2020
October 12, 2018

Commonwealth of
Pennsylvania Legislative
Journal
June 12, 2019

Bradford Era News
February 2015

PROJECTS

PA Rural Health Model
Global Budget
2018-present

Charles Cole Memorial
Hospital LEAN Performance
Improvement
2013

Charles Cole Memorial
Hospital
Revenue Cycle MGMT
2013

Healthcare Business Insights
Operations MGMT

What Sets Us Apart



You may be asking why you should work with us instead of the hundreds of other consultants in the area. What can RJW Solutions offer you that others cannot? Well, let us tell you...

1. OUR KNOWLEDGE

The RJW Solutions team is equipped to help you in your business procedures thanks to their formal education in the following areas:

- ✓ Accounting
- ✓ Business Management
- ✓ Healthcare Administration
- ✓ LEAN Six Sigma

2. OUR EXPERIENCE

Our team has been applying their head knowledge to real life experiences in the workforce for over 25 years. These practices have well-equipped us to provide valuable insight in the following areas:

- ✓ Business & financial expertise
- ✓ Retail management
- ✓ Leadership in the communication industry
- ✓ Healthcare industry leadership & management

3. OUR FLEXIBILITY

RJW Solutions can cater to your organization's needs in a variety of different ways, including:

- ✓ In-person meetings, workshops, and training sessions
- ✓ Virtual meetings, updates & webinars

4. WE ARE INTERACTIVE

Our team is prepared to help your team however we are needed. We will be as interactive and involved as desired. This could include:

- ✓ Frequent communication with management, in-person and virtually
- ✓ Training & educating management and front-line employees
- ✓ In-person assessments of policies & procedures
- ✓ Plan development collaborated with management
- ✓ Plan implementation on the frontlines
- ✓ Reporting & tracking to management

5. WE WILL TAKE THE TIME

Our team is prepared to give you the 1-on-1 attention required to deliver the best quality of services possible. This includes spending the appropriate amount of time to:

- ✓ Build relations with management and employees
- ✓ Learn about your organization and its policies
- ✓ Educate employees & management on efficient processes
- ✓ Ensure that developed plans are well-thought out
- ✓ Ensure that plans are implemented correctly

Our Process...



CONSULT

Schedule a free orientation to tell us how we can help you.



PLAN

We work alongside you and your company to identify your goals. We then use this information, along with data analysis, to create a strategic plan with well-defined steps to help you achieve these goals.



TRANSFORM

Upon implementation of the strategic plan, you and your company can witness the goals you put forth be achieved.



IMPLEMENT

Using the road map created in the "Plan" phase, we work hands-on with you and your team to implement the changes that will help you achieve your goals. In addition, we will provide evidence of the impact these changes are having via data reporting.

What RJW Solutions Offers

RJW Solutions can develop reports capable of detecting shortcomings in your processes before they become breaks in your system, as well as improve processes already in place.

Some services we can provide include:



**Strategic
Planning**



**Customized
Reporting**



**KPI & Benchmark
Reporting**



**Data & Progress
Trackers**



**Custom Tool
Development**



**Performance
Improvement**



Service Descriptions

Do you want to improve your procedures, better the work environment, and climb to the top of the competition? Allow us to help you take your business from here to there. The following descriptions of our services will allow you to identify those that may be useful to your organization.

Performance Improvement

How it works:

- Initial assessment of current practices
- Analysis of inefficient practices
- Performance improvement plan development
- Implementation oversight available

How can this help you?

RJW Solutions can help you cut costs, eliminate waste, increase revenue and efficiency, and improve your customer satisfaction using the same amount of, or fewer, resources.

Change Management

How it works:

- Utilize stakeholder engagement & system thinking principles
- Provide support for large-scale change initiatives that may be difficult to manage
- Includes initial plan development, up to and including implementation oversight
- Implementation oversight available

How can this help you?

RJW Solutions can help to successfully guide your organization through the course of change, taking the stress out of the process for you and your team.

Strategic Planning

How it works:

- SWOT Analysis & environmental scans
- Evaluation of KPI's
- Use of predictive & data analytics to help you accomplish short and long-term goals
- Reporting & tracking of progress

How can this help you?

RJW Solutions can assist you in developing a strategic roadmap for your organization, helping you adapt to changes in your environment while remaining a top competitor in your industry.

Customized Reporting

How it works:

- Evaluate all available data, including market & organizational
- Use data analytics to bring all available data together for collective analysis
- Develop custom tools to accurately present data
- Identify observed trends & opportunities

How can this help you?

The creation of reporting tools by RJW Solutions can help your team identify the trends in your data, better enabling you to make informed decisions.





Our Role

On every project we take on,
RJW Solutions is here to:

Serve & Assist

1. Develop customized reports and assessments
2. Offer insight into more efficient processes
3. Help develop a road map for your organization to reach its goals
4. Guide management & employees through the implementation process of change
5. Track & assess the progress of your organization to update management

The control stays in your hands!

**CALL TODAY FOR A
FREE CONSULTATION
717-589-2653**

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